

Channel partners

We enable our channel partners to empower their clients by providing the following services:

- Connectivity (including dedicated fibre connectivity)
- Colocation
- Back-up & storage (including virtual services)
- IP transit
- Hosting
- Cloud services

For more details on our full range of services please see <http://www.elite.net.uk/>

Benefits of partnering with Elite

- Dedicated account manager
- Competitive pricing
- Heavily customer service focused
- Preferred partner business development scheme
- 24/7/365 technical support
- Partner technical training support
- Nationwide availability
- Flexible payment options
- Access to sell our entire product range
- Enhanced product margins
- Project pricing support
- Unlimited project advice and technical assistance
- Unlimited, free technical support.
We offer comprehensive 24x7x365 access to technical support. Helping you deploy, manage, and support all the solutions you sell to your customers. You will also get access to our product management teams through your account manager
- Incumbent renewals?
We offer industry-leading incentives for originating and maintaining customer subscriptions so that you get a consistent and recurring revenue stream

Further information

For more information please call 08455 800 800
or email us on sales@elite.net.uk